

An engineer shares what he values most about DPRCG...

The Design Professional Risk Control Group (DPRCG) is a collection of like-minded companies committed to sound risk management practices. Each year, we participate in DPRCG's annual Loss Prevention Convocation. No other industry conference gets down to the practitioner level like this one. I have attended each gathering since 1992 and each year I return with "lessons learned" to apply to our own practices.

The **loss prevention advice** we receive from being part of DPRCG and an XL Insurance client has really paid off for us. During one Convocation, I attended a presentation on crisis management. It addressed what to do if you had a serious jobsite accident—how to handle the situation, the press, the potential liabilities. We implemented the plan and, lo and behold, two years later we had an incident on our jobsite. We implemented the plan, handled the situation well and no claims were lodged.

“ I always say there are two huge benefits to being in DPRCG—the education and the networking.”

Equally valuable is the networking benefit. I've found that members who are in noncompetitive situations are very willing to share information. There isn't a Convocation reception, breakfast, lunch or dinner where I don't sit at a table, meet somebody new and learn something I can apply back at our company. Plus, we've now worked on projects with numerous DPRCG members who we first met socially at the Convocation. As we expand into other parts of the country, DPRCG gives us an opening to the architectural community in specific market areas across the nation.

As a DPRCG Board Director, I have met talented and interesting people from across the country who have become part of my peer network. If I'm facing a troubling situation, I don't hesitate to call upon them for advice. I've established key business relationships and lifelong friendships.

If you want to get something out of an organization like DPRCG you have to put something into it. There are many committees you can get involved in. It doesn't take a whole lot of your time and you're going to meet great folks and establish great relationships.



Terry F. Neimeyer, PE
Chairman of the Board
KCI Technologies

D ♦ P ♦ R ♦ C ♦ G
Design Professionals Risk Control Group

FOR MORE INFORMATION

To locate a dedicated agent in your area,
visit www.xldp.com or phone
+1 800-227-8533, ext. 2102508.

Founded in 1988, DPRCG members include some of the most recognized names in the design professions throughout the United States. It's an exclusive risk purchasing group with a demonstrated commitment to loss prevention and practice management improvement.

"XL Insurance" is the global brand used by XL Group plc's (NYSE: XL) insurance companies. Coverages underwritten by Greenwich Insurance Company, Indian Harbor Insurance Company, XL Specialty Insurance Company, and XL Insurance Company Limited—Canadian Branch. Coverages not available in all jurisdictions.

© 2008, X.L. America, Inc.